



# Looking to the Horizon: C&D's Q4 Blackout Period

If your client is considering items from the blackout list below, reach out to your consultant and get your project on the books **today** so you don't have to wait until after Q4.

Remember, our blackout period runs from **August 16 to November 15** this year. In addition, from **September 15 to November 14**, C&D consultants will not take on new client or new campaign calls. The following items will be unavailable during that time so our team can focus on Open Enrollment services:

- Web guides
- Branding
- Videos
- Wellness/Non-OE strategies
- Non-client projects

We'll continue to remind you as the date approaches, so you can plan accordingly and set your clients up for success.